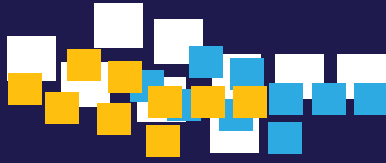


Under the Patronage & the Presence of  
**H.E. Eng. Sultan bin Saeed Al Mansouri** Minister of Development for Government Sector in UAE

Presented by



10<sup>th</sup> Annual **ARABCOM 2007**

International Telecommunication Development  
for the Arab States

**Summit**

**TELECOM NEXT**

"Preparing for the Changes Ahead"

**Dubai 11-12 April**



Marc Bedoret  
*Head of marketing*  
**Viaccess**

Marc joined Viaccess in 2006.

Formerly, he led the marketing operation of a \$1bn European business activity within a global telecom operator.

Most recently, Marc was an independent consultant and executive advisor at Orange FT group and Avaya. Marketing Director at Verizon, his previous roles include management position at international level in Marketing, Sales and Business Development in the IP networks / DSL environment. He started his career selling broadband networks system in 1998 in Toronto.

Having leaved and worked in Canada, UK and France, Marc has an international business experience in the telecom industry.

Marc holds an MBA from HEC and an engineering degree from ESME, Paris, France.